

Extended Hands of Hope
Profit & Loss YTD Comparison
April 2020

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05/08/2020
Accrual Basis

	<u>Apr 20</u>	<u>May '19 - Apr 20</u>
Ordinary Income/Expense		
Income		
4000 · Contributions		
4010 · Corporations	0.00	38,504.55
4020 · Foundations and Grants	1,000.00	377,669.59
4030 · Individuals	10,433.13	130,388.61
4000 · Contributions - Other	0.00	70.00
Total 4000 · Contributions	<u>11,433.13</u>	<u>546,632.75</u>
4100 · Community Based Program	0.00	40.00
4200 · Simply Good Cakery Sales	0.00	10,193.98
4400 · Program Services Revenue		
4410 · Govt Residential Support	21,403.53	312,767.75
4420 · School Program	0.00	46,199.26
Total 4400 · Program Services Revenue	<u>21,403.53</u>	<u>358,967.01</u>
4500 · Medicaid Reimbursement		
4510 · Program Service Revenue	0.00	50.00
4500 · Medicaid Reimbursement - Other	0.00	3,943.21
Total 4500 · Medicaid Reimbursement	<u>0.00</u>	<u>3,993.21</u>
4600 · Events		
4610 · Auction	0.00	100.00
4620 · Revenue	13,032.63	65,505.63
4630 · Sponsors	0.00	18,300.00
4640 · Ticket Sales	3,357.04	11,109.10
Total 4600 · Events	<u>16,389.67</u>	<u>95,014.73</u>
4800 · Earned Income	0.00	77.35
Total Income	<u>49,226.33</u>	<u>1,014,919.03</u>
Gross Profit	49,226.33	1,014,919.03
Expense		
5000 · Personnel		
5010 · Salaries and Wages	44,630.14	735,389.05
5020 · Payroll Taxes	4,167.01	66,606.99
5030 · Health Insurance	490.25	12,646.71
5040 · Workers' Compensation Insurance	2,280.00	26,113.00
5050 · Payroll Process Fee	186.95	3,174.85
5060 · Staff Appreciation	775.00	2,158.03
5070 · Recruiting/Staff Onboarding	190.80	987.99
5080 · Background and Drug Screening	183.50	3,581.50
5090 · Other Personnel Costs	2,000.00	14,072.50
Total 5000 · Personnel	<u>54,903.65</u>	<u>864,730.62</u>
6000 · Direct Program Costs		
6010 · Advertising/Promo Materials	67.75	4,697.68

	Apr 20	May '19 - Apr 20
6020 · Food Cost (COGS)	0.00	3,697.08
6030 · Kitchen Expense/Smallwares	0.00	2,598.59
6040 · Home/Food Supplies	1,321.16	14,384.37
6050 · Packaging/Papergoods	0.00	728.74
6060 · Program Supplies		
6065 · Education/Teaching Supplies	787.70	1,299.38
6060 · Program Supplies - Other	0.00	1,901.41
Total 6060 · Program Supplies	787.70	3,200.79
6070 · Consultants	650.00	12,786.25
6080 · Support Items for Residents	12.99	1,188.10
6090 · Transportation Costs	0.00	1,879.27
Total 6000 · Direct Program Costs	2,839.60	45,160.87
7000 · Events - Direct Costs		
7010 · Food & Beverage	0.00	127.93
7020 · Venue Expense	0.00	5,314.44
7030 · Professional Services	0.00	14,547.00
7040 · Advertising/Promotional	0.00	1,437.89
7050 · Supplies Expense	0.00	3,656.82
7060 · Other Expenses	0.00	460.74
Total 7000 · Events - Direct Costs	0.00	25,544.82
8000 · General Expenses		
8005 · Bank/Credit Card Fees	1,147.11	7,315.94
8010 · Business Meals/Meetings	0.00	217.25
8015 · Donor Relations	0.00	105.62
8020 · Dues and Memberships	100.00	255.00
8025 · Grant Search Expense	0.00	1,150.00
8030 · Insurance	929.25	13,676.74
8035 · Licenses & Fees	0.00	1,659.49
8040 · Office Supplies	71.72	2,904.22
8045 · Professional fees	2,527.35	11,940.85
8050 · Rent		
Avanti House	3,443.72	38,884.31
Kitchen	0.00	5,930.00
Office	587.17	7,266.64
Storage	0.00	2,194.50
Total 8050 · Rent	4,030.89	54,275.45
8055 · Repairs / Maintenance	456.31	6,300.18
8060 · Software/Equipment	1,088.44	7,533.65
8065 · Staff Development/Training	0.00	996.21
8070 · Travel / Conferences	291.45	4,448.98
8075 · Utilities	305.56	10,419.92
8080 · Website	0.00	546.36
8100 · Misc. Expenses	60.00	373.44
8000 · General Expenses - Other	0.00	8.47

	<u>Apr 20</u>	<u>May '19 - Apr 20</u>
Total 8000 - General Expenses	<u>11,008.08</u>	<u>124,127.77</u>
Total Expense	<u>68,751.33</u>	<u>1,059,564.08</u>
Net Ordinary Income	<u>(19,525.00)</u>	<u>(44,645.05)</u>
Net Income	<u>(19,525.00)</u>	<u>(44,645.05)</u>